

FINANCIAL SERVICES + WORKFORCE INTELLIGENCE

# Major Banking Institution Saves \$650,000 in Employee Costs with Workforce Intelligence



**\$650K**

COST SAVINGS

**3 MO.**

TIME TO VALUE

**2,000**

EMPLOYEES

**5**

BUSINESS UNITS

A global commercial bank leveraged Sapience to improve productivity, reduce costs, and minimize compliance risks across 70,000+ employees. **The bank's leadership team needed accurate, unbiased data** to make confident workforce decisions about talent utilization, team management, retention, hiring, and workload balance – without relying on guesswork.



## CLIENT PROFILE

- Financial Services Industry
- 3,000 banking offices nationwide
- Comprehensive banking, brokerage, insurance, investment, mortgage, trust & payment services
- 70,000+ employees globally



## THE CHALLENGE

- Lack of unbiased, automated workforce data
- No visibility into daily employee work patterns
- Rising compliance risks across business units
- Inefficiencies in talent utilization and workload distribution



## SOLUTION: SAPIENCEIQ

The bank deployed Sapience across **2,000 employees across five business units** – an automated, unbiased workforce analytics platform built for the modern era of work. Leadership gained powerful insights through a flexible BI reporting engine and customizable dashboards, delivering true visibility into daily work patterns. **Within just three months, the organization realized \$650,000 in cost savings** through data-driven decisions on utilization, retention, and resource allocation.



## THE IMPACT

### ● Substantial ROI

By preventing unnecessary hiring and reallocating work to underutilized teams, the bank realized of \$650,000 in cost savings in just three months.

### ● Increased Productivity

Workforce data enabled leaders to identify, evaluate and address underperforming behaviors driving measurable organizational productivity gains.

### ● Improved Employee Wellbeing

By identifying employees with extended work patterns, the bank reallocated assignments, deployed automation, and eliminated non-value-add tasks.

### ● Strengthened Compliance

Real-time, unbiased workforce data created true visibility across the organization, minimizing compliance risks and building leadership trust.

### ● Data Transformation

Business leaders embraced data-led decision-making, gaining the confidence to act quickly and strategically on workforce insights.

Ready to use workforce data to **cut costs and increase efficiency?**

Contact our team to get started today!

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