

In a New Era of Work, a Workforce Analytics Platform for Your

# ***ENTERPRISE WORKFORCE***

## **Overcome People Challenges with True Workforce Visibility.**

Unbiased, real-time data helps your enterprise understand its workforce so you can optimize teams, increase productivity, reduce attrition, identify and prevent employee burnout, and so much more.

## **Improve Your Remote Work Strategy with Unbiased Data.**

Workers want flexibility and work-from-home privileges. Businesses want accountability. An automated workforce analytics platform allows both to coexist, providing a source of truth for remote work policies.

***UNDERSTAND, MANAGE, AND TRANSFORM THE HUMAN CAPITAL POTENTIAL OF YOUR BUSINESS WITH POWERFUL ANALYTICS, INSIGHTS, AND DECISION SUPPORT.***

## ***PLATFORM ADVANTAGES***



**Substantial ROI:** Unlock cost savings by increasing efficiency, discovering hidden capacity, identifying underutilized software licenses, and more.



**Unprecedented productivity:** Empower managers with data on work hours spent in core applications to build efficient daily operations. Uncover insights for business optimization.



**A better employee experience:** Spot employees at risk of burnout, create policies that promote work-life balance, and empower employees with their own data.



**A remote work source of truth:** Afford teams the remote work benefits they expect without sacrificing productivity or performance with automated work effort data.



**Automation opportunities:** Use data to uncover manual workflow dependency with automation potential. Reduce time spent on manual processes.



**Data transformation:** Make data-driven decision-making a reality. Use data to set goals, measure progress, and improve decision-making, leading to sustained improvements.

# Quantifying the Value of **SAPIENCE**

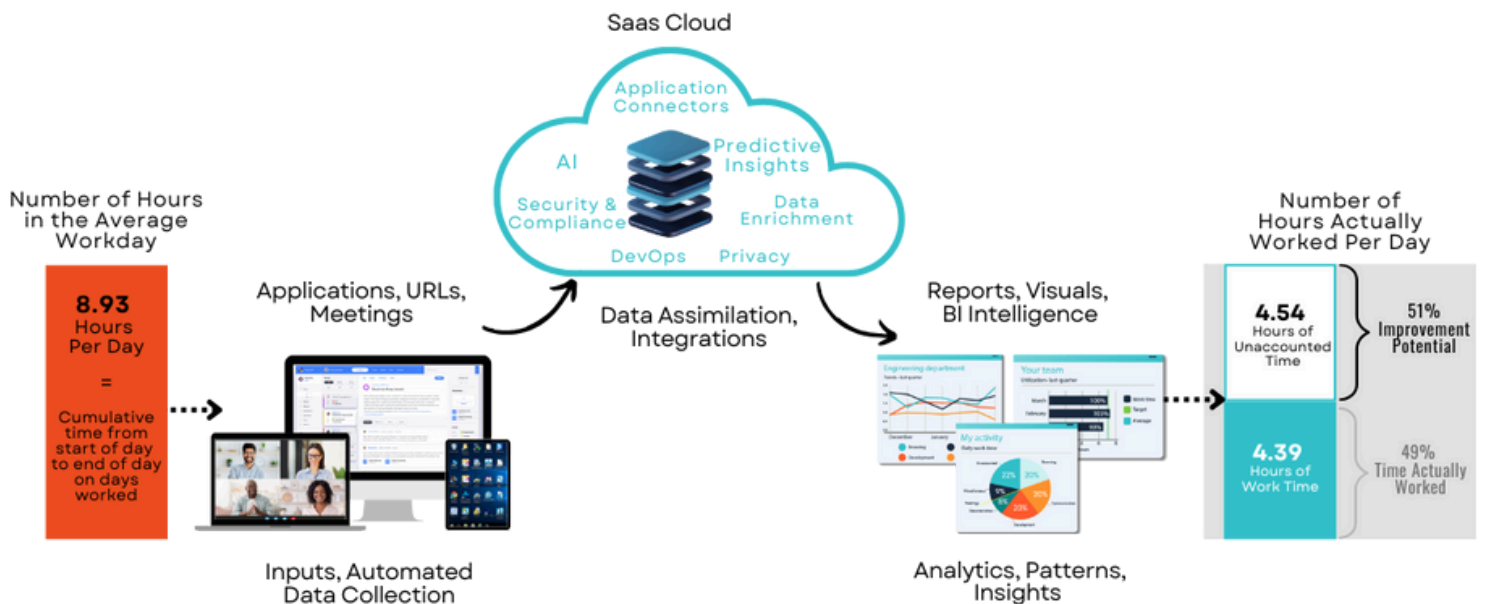
Enterprise-wide Scenario				
Annual Savings Potential <sup>2</sup>				
Annual Spend <sup>1</sup>	Number Workers	Higher Productivity (+1.5 Hours)	Improve Bottom Quartile (+2.5 Hours)	Lower Recruiting Costs
\$1.0b	20,000	\$180m	\$75m	\$20m
Unrealized Capacity (FTEs)		3,600	1,500	

<sup>1</sup>2,080 hours/year; 252 workdays/year; <sup>2</sup>\$4k cost to hire (Glassdoor 2019)

## ENTERPRISE WORKFORCE SCENARIO

- + **Productivity improvements** average 1.5-2.5 hours per day.
- + **Gap between bottom and top quartile performers** averages 50%+ (additional 2.5-3 hours per day).
- + **Productivity improvement reduces hiring needs** and the related internal and external recruiting costs.

## KNOW HOW YOUR BUSINESS REALLY WORKS



Sapience Analytics is a global leader providing automated workforce analytics offerings for the new era of work. A trusted leader in people analytics, Sapience was positioned as a major contender in the leading research firm Everest Group's first PEAK Matrix® for people analytics platforms, a proprietary framework for assessing the market success and capabilities of tech service providers. Our enterprise workforce offering, contingent workforce offering, and RTO work location solution provide organizations with a value that cannot be overstated: clarity in decision-making.