



Optimize External Labor Capacity Management and Reduce Costs
With a Workforce Analytics Solution For

THE CONTINGENT WORKFORCE

CLOSE THE EXTERNAL WORKFORCE VISIBILITY GAP

With unbiased data



Protect against unfair change orders

Suppliers are motivated to protect their margin. So, when projects are delayed or over budget, suppliers issue change orders that often fail to account for the role of their own resources.

Automatically collected external workforce data allows enterprises to protect against unfair change orders and enter contract discussions more informed.

Enterprises regularly rely on suppliers to provide contractors and contingent workforces to complete business-critical projects. But most enterprises have little if any visibility into the actual work being done by the resources they are paying for. This lack of transparency makes project management, planning, forecasting, and supplier negotiation incredibly challenging.

It doesn't have to be this way.

By modernizing your approach to partnering with suppliers and adopting Sapience transparenSEE®, a workforce analytics solution for optimizing your external labor capacity management, your organization can unlock a host of benefits, including significant cost savings.

Save Millions with Sapience transparenSEE®

Sapience helps customers better manage their time and material (T&M) contingent labor by revealing the gap between self-reported timecards and actual time worked.

Within three months of deploying Sapience transparenSEE, businesses typically uncover at least a 30% gap between the supplier's timecards and the work time reality. Other types of external labor contracts, such as project-based, capacity-based, or outcomes-based projects, lead to similar discrepancies in resources deployed and work time, according to Sapience data.

By understanding the actual work done on your behalf by suppliers and their resources, your enterprise could save millions.



OUR VALUES

At Sapience, our core values are at the heart of everything we do for our customers and our employees



CUSTOMER FOCUSED

See it from their perspective



COMMITMENT

Dedicated to growth and development



COLLABORATION

Work together as a team



INNOVATION

Challenge the status quo



INCLUSION

Value diversity and many talents



INTEGRITY

Accountable for our actions

SAPIENCE TRANSPARENSEE®

The Enabling Technology for Your Contingent Workforce

With insights at your fingertips and easy integration with existing systems, you will achieve time to value within weeks.

IOT DATA COLLECTION

Automated, near real-time processing

ADMIN AND ONBOARDING

Ease of implementation and administration

INTEGRATION FRAMEWORK

Dynamic connection with existing data

BUSINESS INTELLIGENCE

Advanced reporting and recommendations engine

EXTENSIVE SAFEGUARDS

Privacy, security, and compliance functions



REDUCE YOUR SPEND WITH SAPIENCE TRANSPARENSEE®

Automatically collected, unbiased data provided in an intuitive SaaS platform enables you to quickly reduce your spend and improve supplier relationship management.

+ ACHIEVE COST SAVINGS

Realize savings and/or rebates of 30-50% in as little as three months.

+ IMPROVE NEGOTIATIONS

Come to the table with unbiased data and insights about the realities of work performed.

+ OPTIMIZE EFFICIENCY

Ensure suppliers are deploying the right resources to drive efficiency.

+ OBTAIN CLARITY IN YOUR DECISION-MAKING

Make clear decisions about labor needs and workforce planning.

+ REDUCE BUSINESS RISKS

Validate who has access to confidential files and identify potential security risks.

+ STRENGTHEN PARTNER RELATIONSHIPS

Provide suppliers access to valuable data and reward them with future contracts based on platform data.

OUR MISSION: VALUING

Simply put, Sapience enables you to know how your business really works. Our solutions and decision support for enterprise and contingent workforces serve as a cost-effective “insurance policy” that provides the information and control mechanisms businesses need to confirm the maximum value from workforce investments.



OUR CLIENTS: PARTNERING

Partnering with companies around the world, Sapience provides access to data that will have a positive impact at all levels.

We deliver data and insights that stakeholders, including the executive suite, managers, and human resources professionals, find essential in increasingly complex work environments.



OUR COMPANY: AMPLIFYING

Founded in 2009, Sapience amplifies workplace productivity across people, processes, and technology. We focus on work effort data trends using Sapience Analytics, our flagship analytics, insights, and decision support platform to provide the scalable capabilities leaders need to understand, manage, and transform the human capital potential of their business.



ABOUT SAPIENCE ANALYTICS

Sapience Analytics is a global leader providing automated workforce analytics offerings for the new era of work.

A trusted leader in people analytics, Sapience was positioned as a major contender in the leading research firm Everest Group's first PEAK Matrix[®] for people analytics platforms, a proprietary framework for assessing the market success and capabilities of tech service providers. Our enterprise workforce VUE[®] offering, contingent workforce transparenSEE[®] offering, and work location solution Whereabouts Work[™] provide organizations with a value that cannot be overstated: clarity in decision-making.

ABOUT SAPIENCE TRANSPARENSEE[®]

Sapience transparenSEE is an automated workforce analytics platform for the contingent workforce.

When working with Sapience transparenSEE, enterprises realize savings and/or rebates of 30-50% in as little as three months. They access business intelligence that helps them understand the true ROI of their external partnerships, increase external workforce productivity, and improve their ability to leverage suppliers and contingent workforces as an effective business strategy.

For more information, visit **SAPIENCEANALYTICS.COM**
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