

Stop Overpaying for Your Contingent Workforce with

# SAPIENCE TRANSPARENSEE<sup>®</sup>

## Lack of External Labor Visibility Leads to Overbilling.

Most enterprises have no way of knowing the actual work performed on their behalf by external resources. Without true visibility, companies often overpay for work provided by external partners and contingent workforces.

## Use Automated Workforce Data to Save Millions.

With Sapience transparenSEE<sup>®</sup>, a workforce analytics solution for optimizing external labor capacity management, your organization can hold suppliers accountable for overbilling and achieve massive cost savings.

**SAPIENCE TRANSPARENSEE<sup>®</sup> CUSTOMERS TYPICALLY REALIZE SAVINGS AND/OR REBATES OF 30% OR MORE – IN AS LITTLE AS THREE MONTHS**

## PLATFORM ADVANTAGES



**Massive cost savings:** Surface data insights on discrepancies to inform discussions with suppliers. Improve negotiations using unbiased data and insights about the realities of work performed.



**Transformative business intelligence (BI):** Understand the true return on investment (ROI) of your external partnerships. Use data to effectively leverage external labor as a workforce strategy.



**Unprecedented productivity:** Ensure suppliers are employing the right workforce for each project. Recognize if a project is falling behind or creeping over budget.



**Data-driven decision-making:** Enable managers to accurately and reliably approve timecards. Increase the accuracy of forecasting and make clear decisions about labor needs and workforce planning.



**Less business risk:** Easily validate who has access to confidential files and identify potential security risks so you can implement stronger compliance controls.



**Stronger partner relationships:** Provide suppliers with valuable insights, reward suppliers with more business based on platform data, and ensure a fair, sustainable partnership.

**DATA SHEET**

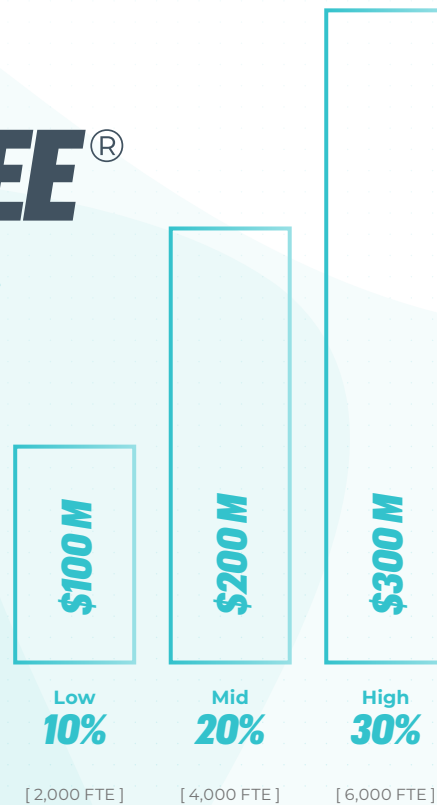
Quantifying the Value of

# SAPIENCE TRANSPARENSEE®

ANNUAL SAVINGS POTENTIAL!

## CONTINGENT WORKFORCE SCENARIO

- Contingent Workforce Overbilling**  
Gap between total hours billed and total hours worked ranges from 10%-30%+.
- Powerful Insurance Policy**  
At 0.3% of annual spend; breakeven occurs at 60 FTE execution yield through executed actions using Sapience transparenSEE® insights. Sapience all-in license fee includes implementation, account management and support.



1. Assumes 50K annual cost per worker

## KNOW HOW YOUR BUSINESS REALLY WORKS transparenSEE.



Sapience Analytics is a global leader providing automated workforce analytics offerings for the new era of work. A trusted leader in people analytics, Sapience was positioned as a major contender in the leading research firm Everest Group's first PEAK Matrix® for people analytics platforms, a proprietary framework for assessing the market success and capabilities of tech service providers. Our enterprise workforce VUE® offering, contingent workforce transparenSEE® offering, and work location solution Whereabouts Work™ provide organizations with a value that cannot be overstated: clarity in decision-making.