

Discover the Value of Your Workforce Analytics with Sapience Vue



WORKPLACE CHALLENGES TESTING BUSINESSES ON COUNTLESS FRONTS

Unbiased, real-time, information rich resource level work data can inform a path forward.

DEMANDS OF TODAY'S MODERN WORKFORCE

Workers want flexibility, businesses want accountability. Data provides visibility that allows both to co-exist.

Unlock Transformational Business Value

Value for Money



Transform your business with cost improvements, negotiation leverage, more utilization & capacity management.

Stronger Controls



Manage business risk with visibility to software utilization and the right KPIs to predict business outcomes.

Improved Organization



Elevate your supplier relations with process efficiency and automation.

Efficient Workability



With the right data, help your managers manage attrition risk and retention.

WHO IS SAPIENCE?

Business leaders can centralize workforce analytics with our automated workforce data collection, data integration, insights, and decision-making SaaS platform, Sapience. At the speed of digital, resource level work activities become visible. Sapience's modern BI and analytics unleash powerful operational and financial transformation potential within workforce spend and business-critical decisions.



Vue is a powerful insurance policy to maximize the value you achieve from your workforce investment.

		Enterprise-Wide Scenario			Contingent Workforce Scenario		
		Annual Savings Potential ^{2,3}			Annual Savings Potential ¹		
Annual Spend ¹	Number Workers	Higher Productivity (+1.5 hours)	Improve Bottom Quartile (+2.5 Hours)	Lower Recruiting Costs	End of Range		
					Low (10%)	Mid (20%)	High (30%)
\$1.0b	20,000	\$180m	\$75m	\$20m	\$100m	\$200m	\$300m
Unrealized Capacity (FTEs)		3,600	1,500		2,000	4,000	6,000

¹Assumes \$50k annual cost per worker. ²2,080 hours/year; 252 workdays/year; ³\$4k average cost to hire (Glassdoor 2019)

Enterprise-Wide Findings

- Productivity improvement averages 1.5-2.5 hours per day.
- Gap between bottom and top quartile performers averages 50%+ (additional 2.5-3 hours per day).
- Productivity improvement reduces hiring needs and the related internal and external recruiting costs.

Contingent Workforce Overbilling

- Gap between total hours billed and total hours worked ranges from 10%-30%+.

Powerful Insurance Policy

- Powerful analytics, insights, and decision support using Sapience Vue data. Enabling leaders to understand, manage and transform the human capital potential of their business. Sapience all-in license fee includes implementation, account management & support.