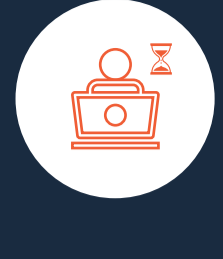


How We Work

We are in office all day and yet at the end of the day we wish we'd gotten more done. There's always tomorrow, we think. Problem is, tomorrow is going to disappear and the day after and the day after that too, leaving us wondering where time went.



Here's what's happening



We spend about **9 to 11** hours in the office



yet, we spend only **5 to 7** hours on actual work

And, it does not matter whether it's a large or small company

Large companies with 500+ employees

5.5 hours

daily average work hours

Small companies with less than 100 employees

5 hours



By staying late, are you actually working more?

Leaving on time

Employees who leave on time spend **8 to 9 hours** in office and put in:

5 to 6 hours

of actual work

VS.

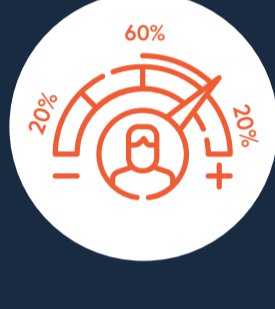
Leaving late

Employees who leave late spend **10 to 12 hours** in office and put in:

5 to 6 hours

of actual work

Who are truly your top performers?



Nearly all employees spend about the same amount of time in the office but the **top 20%** manage **twice the number of hours** on actual work than the **bottom 20%**.



Sapience customers have seen huge opportunities to improve after discovering a

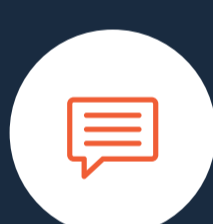
30 to 40%

gap between desired & actual productivity levels.

So, where does all the time go?

5 to 10 minute breaks to check personal calls, texts, and browsing can **exceed 15 to 20 minutes**

Nearly **40 to 50%** of work time is lost in **emails and meetings**

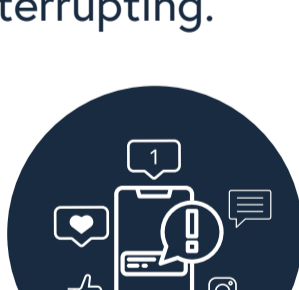


Most employees barely spend **25 to 30%**

of their office hours on **core work!**

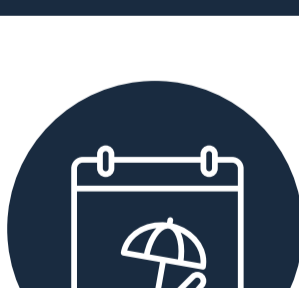
And then, there are distractions and interruptions.

When you want to focus, other people and those infernal mobile beeps keep interrupting.



Do you know that you get an average of **2 to 4 minutes of uninterrupted time** per activity with a maximum of **9 to 10 minutes of uninterrupted time** per activity, excluding meeting?

Let's not talk about post holiday blues!



It takes individuals **2 to 3 weeks** to get

back to normal working hours and there is a **drop of 1 working hour** per day after a vacation!

About Sapience Vue

Sapience Vue is our automated Enterprise Work Activity Analytics, Insights and Productivity product that accurately captures effort data in a contactless manner and provides actionable insights for fact-based decision making by keeping employee privacy at its core.

Sapience Vue is a SaaS based product built from the ground up with latest technology stack and best-in-class security. The Sapience Vue product measures and analyzes work activity, effort and time productivity. It focuses on improving the revenue, profitability, and overall delivery capabilities of organizations. It is a truly domain- and function-agnostic product that is delivering value to +90 clients in 18 countries and with over 1 trillion work hours analyzed to date.

With our actionable insights, self-reporting, and predictive analytics, you can build your new Way of Working (WoW) by streamlining:

- Remote working
- Workforce productivity and analytics
- Outsourcing governance
- IT software management and
- End-user experience management
- Sales Workforce Productivity

Sapience is the recipient of several industry awards for its innovative product and fast growth, including Dun & Bradstreet, Frost & Sullivan, TiE50 – Bay area, NASSCOM, and IDG Channel World.

For more information, please visit www.sapienceanalytics.com